



## Economic activity

You can add a comment for the period by clicking on the button Show more / Submit comment about period.

Questionnaire code: 14512025

Submitted in: Quarter 1 – 21.04.2025; Quarter 2 – 21.07.2025; Quarter 3 – 21.10.2025; Quarter 4 – 21.01.2026

Period:

Periodicity: Quarterly

page 1/8

Statistics Estonia guarantees the full protection of data submitted.

Economic unit  
**Registry code:**  
**Name:**

**E-mail:**  
**Phone:**

Postal address  
**County:**  
**City / Rural municipality:**  
**Village / Town / City district:**  
**Secondary address unit:**

**Street:**  
**Building:**  
**Apartment:**  
**Postal code:**

Economic activity in the sample

Completed by  
**Personal ID code:**  
**Firstname and surname:**

**E-mail:**  
**Phone:**

### 1.1. TURNOVER CONSTRUCTION (in the Estonian Classification of Economic Activities (EMTAK), construction is in section F (41100 - 43999))

|  |           | Euros                        | Help from Form KMD |
|--|-----------|------------------------------|--------------------|
|  |           | 1                            | 2                  |
| Turnover (in Estonia and abroad), excluding VAT                            | C_010F    | sum of rows D_41_43 and 1430 |                    |
| Total sales of construction activities in Estonia and in foreign countries | D_41_43   | sum of rows 1031...D_42      |                    |
| ...new building construction   | 1031      |                              |                    |
| ...repair and reconstruction of buildings                                  | D_41_1    |                              |                    |
| ...new civil engineering projects  | 1035      |                              |                    |
| ....repair and reconstruction of civil engineering objects                 | D_42_1    |                              |                    |
| ..sales of construction activities in foreign countries                    | D_41_43_V | sum of rows 1041...1046      |                    |
| ...new building construction   | 1041      |                              |                    |
| ...repair and reconstruction of buildings                                  | 1042      |                              |                    |
| ....new civil engineering projects   | 1045      |                              |                    |
| ...repair and reconstruction of civil engineering objects                  | 1046      |                              |                    |
| Other revenue  | 1430      |                              |                    |

### 1.1. TURNOVER WHOLESALE AND RETAIL TRADE. EMTAK - wholesale and retail trade is in section G (45100 - 47991).

|   |            | Euros                            | Help from Form KMD |
|---|------------|----------------------------------|--------------------|
|   |            | 1                                | 2                  |
| Total turnover (in Estonia and abroad), excluding VAT | C_010G     | sum of rows D_4721_9...1430      |                    |
| Retail sale of goods                                  | D_47       | sum of rows D_4721_9...D_474_479 |                    |
| ...food   | D_4721_9   |                                  |                    |
| ...alcoholic beverages                                | D_4725_2   |                                  |                    |
| ...tobacco products                                   | D_4726     |                                  |                    |
| ..wearing apparel, textiles, footwear                 | D_4751_477 |                                  |                    |

## Economic activity

Questionnaire code: 14512025

Submitted in: Quarter 1 – 21.04.2025; Quarter 2 – 21.07.2025; Quarter 3 – 21.10.2025;  
Quarter 4 – 21.01.2026

Period:

page 2/8

|  |           |  |  |
|--|-----------|--|--|
| ..motor vehicles, their parts and accessories, automotive fuel | 1090      |  |  |
| ...other goods   | D_474_479 |  |  |
| Wholesale trade and commission trade                           | 1110      |  |  |
| Maintenance and repair of motor vehicles                       | D_452     |  |  |
| Other revenue  | 1430      |  |  |

### 1.1. TURNOVER ACCOMMODATION AND FOOD SERVICE ACTIVITIES (in the Estonian Classification of Economic Activities (EMTAK), accommodation and food service activities is in section I (55100 - 56301)

|   |        | Euros                   | Help from Form KMD |
|---|--------|-------------------------|--------------------|
|   |        | 1                       | 2                  |
| Total turnover (in Estonia and abroad), excluding VAT | C_010I | sum of rows D_55...1430 |                    |
| Sale of accommodation services                        | D_55   |                         |                    |
| Sale of food service activities                       | D_56   |                         |                    |
| Other revenue   | 1430   |                         |                    |

### 1.1. TURNOVER AGRICULTURE, FORESTRY AND FISHING (in the Estonian Classification of Economic Activities (EMTAK), agriculture, forestry and fishing is in section A (01100 - 03221)

|  |          | Euros | Quantity (in row C_010 help from Form KMD) / Quantity |
|--|----------|-------|---|
|  |          | 1     | 2   |
| Total turnover (in Estonia and abroad), excluding VAT                                  | C_010    | .     |   |
| .  | x        |       |   |
| Sale of own production and services  | x1       |       | QUANTITY (tonnes, with precision 0.001)               |
| Cereals and leguminous crops, tonne  | 1810     |       |   |
| Rapeseed, tonne  | D_01120  |       |   |
| Potato, tonne  | D_01170  |       |   |
| Vegetables, tonne  | D_0118   |       |   |
| Fruits and berries (including strawberries), tonne                                     | D_0129   |       |   |
| Other crop production  | D_011114 |       | QUANTITY  |
| Other animal products (including milk, eggs, animals for upbringing and for slaughter) | D_76     |       |   |
| Other revenue  | 1430     |       |   |

### 1.1. TURNOVER SERVICE ACTIVITIES (in the Estonian Classification of Economic Activities (EMTAK), service activities are in divisions 52, 53, 58-82, 85-96.

|  |         | Euros                   | Help from Form KMD |
|--|---------|-------------------------|--------------------|
|  |         | 1                       | 2                  |
| Total turnover (in Estonia and abroad), excluding VAT  | C_010JS | sum of rows D_52...1430 |                    |
| Warehousing and support activities for transportation  | D_52    |                         |                    |
| Postal and courier activities  | D_53    |                         |                    |
| Publishing activities  | 1520    |                         |                    |
| Motion picture, video and television programme production, sound recording and music publishing activities | D_59    |                         |                    |
| Programming and broadcasting activities  | D_60    |                         |                    |
| Telecommunications services  | D_61    |                         |                    |
| Computer programming, consultancy and related activities   | D_62    |                         |                    |
| Data processing and web hosting  | 1570    |                         |                    |
| Real estate activities, renting of real estate   | D_68    |                         |                    |
| Legal and accounting activities  | 1590    |                         |                    |
| Activities of head offices   | 1600    |                         |                    |
| Management consultancy   | D_702   |                         |                    |
| Architectural and engineering activities   | 1620    |                         |                    |
| Scientific research and development services   | D_72    |                         |                    |
| Advertising and market research  | 1640    |                         |                    |
| Other professional, scientific and technical activities  | D_74    |                         |                    |
| Veterinary activities  | D_75    |                         |                    |

## Economic activity

Questionnaire code: 14512025

Submitted in: Quarter 1 – 21.04.2025; Quarter 2 – 21.07.2025; Quarter 3 – 21.10.2025;  
Quarter 4 – 21.01.2026

Period:

page 3/8

|  |         |  |  |
|--|---------|--|--|
| Rental and leasing of motor vehicles, other machinery, equipment, personal and household goods | D_77    |  |  |
| Employment agency activities and human resource provision                                      | D_78    |  |  |
| Travel agency and tour operator activities   | D_79    |  |  |
| Security and investigation activities  | D_80    |  |  |
| Cleaning activities  | 1700    |  |  |
| Combined facilities support activities, landscape service activities                           | 1710    |  |  |
| Office administrative, office support and other business support activities                    | D_82    |  |  |
| Education  | D_85    |  |  |
| Human health and social work activities  | 1740    |  |  |
| Arts, entertainment and recreation   | 1750    |  |  |
| Repair of computers, personal and household goods  | 1760    |  |  |
| Personal services  | D_96    |  |  |
| Other revenue  | 1430    |  |  |
| ..wholesale and retail trade   | D_45_47 |  |  |

### 1.1. TURNOVER TRANSPORT (in the Estonian Classification of Economic Activities (EMTAK), transport is in section H (49100 - 51221))

|   |           | Total,<br>euros   | incl.<br>international<br>transportation<br>services<br>sold in<br>Estonia | incl.<br>national<br>transportation<br>services<br>sold in<br>Estonia    | incl.<br>services<br>sold in<br>foreign<br>countries                     | Help<br>from<br>Form<br>KMD |
|---|-----------|---|--|--|--|-----------------------------|
|   |           | 1   | 2  | 3  | 4  | 5                           |
| NB! Revenue (including tickets at 0 prices) received on the basis of contract of services concluded with public transport centres or local governments should be filled in Table 1.2. | x         |   |  |  |  |                             |
| Total turnover (in Estonia and abroad), excluding VAT   | C_010H    | sum of<br>rows<br>D_49_51<br>and<br>1430,<br>column<br>1        |  |  |  |                             |
| Total of transportation services  | D_49_51   | sum of<br>rows<br>D_49_51_1<br>and<br>D_49_51_2,<br>column<br>1 | sum of<br>rows<br>D_49_51_1<br>and<br>D_49_51_2 of the<br>same<br>column   | sum of<br>rows<br>D_49_51_1<br>and<br>D_49_51_2 of the<br>same<br>column | sum of<br>rows<br>D_49_51_1<br>and<br>D_49_51_2 of the<br>same<br>column |                             |
| ..freight transport   | D_49_51_1 | sum of<br>column<br>s 2...4<br>of the<br>same<br>row            |  |  |  |                             |
| ..passenger transport   | D_49_51_2 | sum of<br>column<br>s 2...4<br>of the<br>same<br>row            |  |  |  |                             |
| ...on scheduled routes  | 1175      | sum of<br>column<br>s 2...4<br>of the<br>same<br>row            |  |  |  |                             |
| Other revenue   | 1430      |   |  |  |  |                             |

### 1.1. TURNOVER MANUFACTURING, ENERGY AND WATER SUPPLY (in the Estonian Classification of Economic Activities (EMTAK), manufacturing, energy and water supply are in sections B to E (05100 - 39001))

## Economic activity

Questionnaire code: 14512025

Submitted in: Quarter 1 – 21.04.2025; Quarter 2 – 21.07.2025; Quarter 3 – 21.10.2025; Quarter 4 – 21.01.2026

Period:

page 4/8

|   |         | Euros                                  | Help from Form KMD |
|---|---------|--|--------------------|
|   |         | 1                                      | 2                  |
| Total turnover (in Estonia and abroad), excluding VAT | C_010BE | sum of rows D_10_35 and 1430, column 1 |                    |
| Industrial sales                                      | D_10_35 |  |                    |
| Other revenue   | 1430    |  |                    |

## 1.2. OPERATING SUBSIDIES

|                          |       | Total, euros | Explanation  |
|--------------------------|-------|--------------|--|
|                          |       | 1            | x  |
| Grants related to income | C_020 |              | consultations, participation in fairs and festivals, traineeships; wage subsidies, traineeship or supervisor benefits of the Unemployment Insurance Fund; support of the Environmental Investment Centre; ARIB export support; subsidies for regular public transport services. Not included are grants related to assets, forgivable loans and non-monetary grants. |
| .                        | x     |              |  |

## 1.3. COSTS OF SELLING GOODS, PRODUCTS AND SERVICES AND MISCELLANEOUS OPERATING EXPENSES

Construction enterprises! Fill in payments to subcontractors starting from row C\_260.

|   |       | Euros  | Help from TSG |
|---|-------|--|---------------|
|   |       | 1  | 2             |
| Total costs (in Estonia and abroad)   | C_705 | sum of rows C_440...C_260  |               |
| Personnel expenses  | C_430 | sum of rows C_440 and C_450  |               |
| ..wages and salaries  | C_440 |  |               |
| ..social security tax and unemployment insurance premiums paid by employers | C_450 |  |               |
| Goods and services purchased for resale in the same condition as received   | 2041  |  |               |
| Raw materials, materials, supplies and intermediate goods                   | C_210 |  |               |
| Other expenses n.e.c.   | 2075  |  |               |
| .   | x     | Rows C_260 to 2090 is to be filled in only by construction enterprises |               |
| Payments to subcontractors for construction activities                      | C_260 |  |               |
| ..buildings   | C_265 |  |               |
| ....in foreign countries  | C_270 |  |               |
| ...buildings (in foreign countries)   | 2031  |  |               |
| Total construction activities for own use                                   | C_040 |  |               |
| ...repair and reconstruction activities                                     | 2090  |  |               |

## 1.4. INVENTORIES

If the questionnaire is filled in online, column 2 is prefilled with data from the previous quarter's questionnaire column 1 "At the end of the period". Please double check the prefilled fields and correct where necessary.

|                                |       | At the end of the quarter, euros | At the beginning of the quarter, euros |
|--------------------------------|-------|----------------------------------|--|
|                                |       | 1                                | 2                                      |
| Total inventories (autoSummed) | I_050 |                                  |  |
| ..raw materials and materials  | I_051 |                                  |  |

## Economic activity

Questionnaire code: 14512025

Submitted in: Quarter 1 – 21.04.2025; Quarter 2 – 21.07.2025; Quarter 3 – 21.10.2025;  
Quarter 4 – 21.01.2026

Period:

page 5/8

|  |       |  |  |
|--|-------|--|--|
| ..work in progress   | I_052 |  |  |
| ..finished products  | I_053 |  |  |
| ..goods purchased for resale in the same condition as received | I_054 |  |  |
| ..prepayments to suppliers                                     | I_055 |  |  |

### 1.4.1. BIOLOGICAL (CONSUMABLE) ASSETS

|                                |       | At the end of the period, euros | At the beginning of the period, euros |
|--------------------------------|-------|---------------------------------|---------------------------------------|
|                                |       | 1                               | 2                                     |
| Biological (consumable) assets | I_060 |                                 |                                       |

### 2.1. INVESTMENT (INCL. FINANCIAL LEASE)

|   |           | Euros                                     | VAT paid or to be paid on the acquisition of property, plant and equipment based on Form KMD data |
|---|-----------|---|---|
|   |           | 1   | 2   |
| Total investment in property, plant and equipment and investment properties (incl. financial lease)                             | H_150_1   | sum of rows H_150_3...H_150_2 and H_150_7 | 1 - Yes<br>2 - No   |
| ..buildings and structures (acquisition of buildings and structures, new building and renovations, incl. investment properties) | H_150_3   |   |   |
| ..transport equipment   | H_150_4   |   |   |
| ..computers and computer systems  | H_150_6   |   |   |
| ..land  | H_150_2   |   |   |
| ...land improvement   | 4047      |   |   |
| ..other machinery and equipment   | H_150_7   |   |   |
| .   | x         |   |   |
| Prefilled on the basis of Traffic Register data   | H_150_4_2 | 1 - Yes<br>2 - No                         | 1=YES ;<br>Empty= NO  |

### 2.2. INVESTMENT IN BIOLOGICAL (CONSUMABLE) ASSETS

|  |          | Euros                       |
|--|----------|-----------------------------|
|  |          | 1                           |
| Investment in biological (productive) assets | H_150_13 | sum of rows 4051...H_150_17 |
| ..plantations and grasslands                 | 4051     |                             |
| ..forest                                     | H_150_19 |                             |
| ..animal assets                              | H_150_17 |                             |

### 2.3. SALE OF PROPERTY, PLANT AND EQUIPMENT AND INVESTMENT PROPERTIES

|  |      | Euros, excluding VAT |
|--|------|----------------------|
|  |      | 1                    |
| Total sales of property, plant and equipment and investment properties | 4080 |                      |

### 2.4. SALE OF BIOLOGICAL (CONSUMABLE) ASSETS

|   |          | Euros |
|---|----------|-------|
|   |          | 1     |
| Total sales of biological (productive) assets | H_140_13 |       |

## 3. EMPLOYMENT, HOURS WORKED

|  |  | Total | Help from TSD | Explanation |
|--|--|-------|---------------|-------------|
|--|--|-------|---------------|-------------|

Economic activity

Questionnaire code: 14512025

Submitted in: Quarter 1 – 21.04.2025; Quarter 2 – 21.07.2025; Quarter 3 – 21.10.2025; Quarter 4 – 21.01.2026

Period:

page 6/8

|  |       |   |   |  |
|--|-------|---|---|--|
|  |       | 1 | 2 | 3  |
| Quarterly average number of persons employed   | B_010 |   |   | Quarterly average number of persons who work in the enterprise during the length of the working week: proprietors, family members; full and part-time employees; persons working outside the unit (sales representatives, etc.); persons temporarily absent from work (on paid leave, study leave, on strike, etc.); trainees (apprentices) and homeworkers under contract for services. Not included are persons employed as manpower supplied by other enterprises who are working in the observation unit full-time, as well as long-term absent employees (on military service etc.) |
| Hours worked, thousand hours with at least one decimal place, (for example, if the number of hours worked was 10,275, enter the value 10,3 or 350 h be written as 0,35 ) | B_070 |   |   | Total number of hours actually worked by employees. Not included are paid hours of work on sick leave etc.). If the exact number of hours worked is not known, it is calculated on the basis of standard working hours of a person on the payroll. Employees of enterprises (are paid by that enterprise) in the observation unit.   |

4. TIME SPENT ON FILLING OUT THE QUESTIONNAIRE (incl. for preparing the data)

Please estimate how much time you spent on filling out the questionnaire (incl. time spent on reading the instructions, collecting and preparing data).Record the total time spent by all employees.

|   |       |         |
|---|-------|---------|
|   | Hours | Minutes |
| Time spent  |       |         |
| Please indicate the hours and minutes separately. For example, if it took 1.5 hours (i.e. 90 minutes) to complete the questionnaire, you should enter 1 in the hours field and 30 in the minutes field. |       |         |

STATISTICS BASED ON DATA SUBMITTED TO THE RESPONDENT (CONSTRUCTION)

|   |                           |       |   |
|---|---------------------------|-------|---|
|   | Unit of measurement       | Value | Formula   |
| Gross profit  | euro                      |       | Gross profit (loss) = turnover – total costs  |
| Net value added   | euro                      |       | Net value added = (turnover – total costs) + personnel expenses                             |
| Labour productivity on the basis of turnover                    | Euros per person employed |       | Labour productivity on the basis of turnover = turnover / number of persons employed        |
| Productivity of labour/personnel costs on the basis of turnover | euro                      |       | Productivity of personnel expenses on the basis of turnover = turnover / personnel expenses |
| Personnel expenses per person employed                          | Euros per person employed |       | Productivity of personnel expenses on the basis of turnover = turnover / personnel expenses |
| Value of construction production, euros                         |                           |       |   |

STATISTICS BASED ON DATA SUBMITTED TO THE RESPONDENT (RETAIL AND WHOLESALE TRADE)

|  |                           |       |   |
|--|---------------------------|-------|---|
|  | Unit of measurement       | Value | Formula   |
| Gross profit   | euro                      |       | Gross profit (loss) = turnover – total costs  |
| Net value added  | euro                      |       | Net value added = (turnover – total costs) + personnel expenses                             |
| Labour productivity on the basis of turnover                     | Euros per person employed |       | Labour productivity on the basis of turnover = turnover / number of persons employed        |
| Productivity of labour /personnel costs on the basis of turnover | euro                      |       | Productivity of personnel expenses on the basis of turnover = turnover / personnel expenses |
| Personnel expenses per person employed                           | Euros per person employed |       | Personnel expenses per person employed  |

STATISTICS BASED ON DATA SUBMITTED TO THE RESPONDENT (ACCOMMODATION AND FOOD SERVICE ACTIVITIES)

## Economic activity

Questionnaire code: 14512025

Submitted in: Quarter 1 – 21.04.2025; Quarter 2 – 21.07.2025; Quarter 3 – 21.10.2025; Quarter 4 – 21.01.2026

Period:

page 7/8

|   | Unit of measurement       | Value | Formula   |
|---|---------------------------|-------|---|
| Gross profit, euros                             | euro                      |       | Gross profit (loss) = turnover – total costs  |
| Net value added                                 | euro                      |       | Net value added = (turnover – total costs) + personnel expenses                             |
| Labour productivity on the basis of turnover    | Euros per person employed |       | Labour productivity on the basis of turnover = turnover / number of person employed         |
| Productivity of labour on the basis of turnover | euro                      |       | Productivity of personnel expenses on the basis of turnover = turnover / personnel expenses |
| Personnel expenses                              | Euros per person employed |       | Personnel expenses per person employed = personnel expenses / number of persons employed    |

### STATISTICS BASED ON DATA SUBMITTED TO THE RESPONDENT (AGRICULTURE, FORESTRY AND FISHING)

|  | Unit of measurement       | Value | Formula   |
|--|---------------------------|-------|---|
| Gross profit   | euro                      |       | Gross profit (loss) = turnover – total costs  |
| Net value added  | euro                      |       | Net value added = (turnover – total costs) + personnel expenses                       |
| Labour productivity on the basis of turnover                     | Euros per person employed |       | Labour productivity on the basis of turnover = turnover / number of persons employed  |
| Productivity of labour/ personnel costs on the basis of turnover | euro                      |       | Productivity of labour costs on the basis of turnover = turnover / personnel expenses |
| Personnel expenses per person employed                           | Euros per person employed |       | Personnel expenses per person employed  |

### STATISTICS BASED ON DATA SUBMITTED TO THE RESPONDENT (SERVICE ACTIVITIES)

|  | Unit of measurement       | Value | Formula  |
|--|---------------------------|-------|--|
| Gross profit   | euro                      |       | Gross profit (loss) = turnover – total costs   |
| Net value added  | euro                      |       | Net value added = (turnover – total costs) + personnel expenses                          |
| Labour productivity on the basis of turnover                     | Euros per person employed |       | Labour productivity on the basis of turnover, euros per person employed                  |
| Productivity of labour /personnel costs on the basis of turnover | euro                      |       | Productivity of labour costs on the basis of turnover = turnover / personnel expenses    |
| Personnel expenses per person employed                           | Euros per person employed |       | Personnel expenses per person employed = personnel expenses / number of persons employed |

### STATISTICS BASED ON DATA SUBMITTED TO THE RESPONDENT (TRANSPORT)

|   | Unit of measurement       | Value | Formula   |
|---|---------------------------|-------|---|
| Gross profit, euros   | euro                      |       | Gross profit (loss) = turnover – total costs  |
| Net value added, euros  | euro                      |       | Net value added = (turnover – total costs) + personnel expenses                       |
| Labour productivity on the basis of turnover, euros per person employed | Euros per person employed |       | Labour productivity on the basis of turnover = turnover / number of persons employed  |
| Productivity of labour /personnel costs on the basis of turnover        | euro                      |       | Productivity of labour costs on the basis of turnover = turnover / personnel expenses |
| Personnel expenses per person employed, euros per person employed       | Euros per person employed |       | Personnel expenses per person employed  |

### STATISTICS BASED ON DATA SUBMITTED TO THE RESPONDENT (MANUFACTURING, ENERGY AND WATER SUPPLY)

|  | Unit of measurement       | Value | Formula   |
|--|---------------------------|-------|---|
| Gross profit   | euro                      |       | Gross profit (loss) = turnover – total costs  |
| Net value added  | euro                      |       | Net value added = (turnover – total costs) + personnel expenses                             |
| Labour productivity on the basis of turnover                     | Euros per person employed |       | Labour productivity on the basis of turnover, euros per person employed                     |
| Productivity of labour /personnel costs on the basis of turnover | euro                      |       | Productivity of personnel expenses on the basis of turnover = turnover / personnel expenses |

Economic activity

Questionnaire code: 14512025

Submitted in: Quarter 1 – 21.04.2025; Quarter 2 – 21.07.2025; Quarter 3 – 21.10.2025; Quarter 4 – 21.01.2026

Period:

page 8/8

|  |                           |  |  |
|--|---------------------------|--|--|
| Personnel expenses per person employed | Euros per person employed |  | Personnel expenses per person employed |
|--|---------------------------|--|--|

Y2. Overall assessment on the questionnaire

|  |  |
|--|--|
|  | Answer   |
| Please give an overall assessment on completing the questionnaire. | 10 - Very easy<br>20 - Easy<br>30 - Average<br>(neither easy nor difficult)<br>40 - Difficult<br>50 - Very difficult |

Y3. Suggestions and comments

|  |
|--|
|  |
|  |

COMMENT