

Industry survey

Answers to all questions should be given by abstracting from seasonal variations. Questions marked with an asterisk* are mandatory.

Monthly questions

Q1. How has your production developed over the past 3 months? It has...*

- ☐ Increased
- ☐ Remained unchanged
- ☐ Decreased

Q2. Do you consider your current overall order books to be...?*

- ☐ More than sufficient (above normal)
- ☐ Sufficient (normal for the season)
- ☐ Not sufficient (below normal)

Q3. Do you consider your current export order books to be...?

- ☐ More than sufficient (above normal)
- ☐ Sufficient (normal for the season)
- ☐ Not sufficient (below normal)

Q4. Do you consider your current stock of finished products to be...?*

- ☐ Too large (above normal)
- ☐ Adequate (normal for the season)
- ☐ Too small (below normal)

Q5. How do you expect your production to develop over the next 3 months? It will...*

- ☐ Increase
- ☐ Remain unchanged
- ☐ Decrease

Q5.1 How easy or difficult is it to predict the future development of your business at the moment?*

- ☐ Easy
- ☐ Moderately easy
- ☐ Moderately difficult
- ☐ Difficult

Q6. How do you expect your selling prices to change over the next 3 months? They will...*

- ☐ Increase
- ☐ Remain unchanged
- ☐ Decrease

Q7. How do you expect your company's total employment to change over the next 3 months? It will...*

- ☐ Increase
- ☐ Remain unchanged
- ☐ Decrease

Q22. What is your job title?*

Quarterly questions (January, April, July, October)

Q8. What main factors are currently limiting your production?*

Mark the most important factor. If you choose 'Other', please also specify your choice in the accompanying text field.

- ☐ None
- ☐ Insufficient demand
- ☐ Shortage of labour force
- ☐ Shortage of material and/or equipment
- ☐ Financial constraints
- ☐ Other: ...

Q9. Considering your current order books and the expected change in demand over the coming months, how do you assess your current production capacity? The current production capacity is...*

- ☐ More than sufficient
- ☐ Sufficient
- ☐ Not sufficient

Q10. How have your orders developed over the past 3 months? They have...*

- ☐ Increased
- ☐ Remained unchanged
- ☐ Decreased

Q11. At what capacity is your company currently operating (as a percentage of full capacity)?*

The company is currently operating at ...% of full capacity.

Q12. How has your competitive position on foreign markets inside the EU developed over the past 3 months? It has...

- ☐ Improved
- ☐ Remained unchanged
- ☐ Deteriorated

Q13. How has your competitive position on foreign markets outside the EU developed over the past 3 months? It has...

- ☐ Improved
- ☐ Remained unchanged
- ☐ Deteriorated

Q14. How do you assess the current willingness of commercial banks to grant loans to business enterprises?*

- ☐ Favorable
- ☐ Normal
- ☐ Restrictive

Q15. How do you assess the willingness of lenders other than commercial banks to grant loans to business enterprises?*

- ☐ Favorable
- ☐ Normal
- ☐ Restrictive

Annual questions on investments (March/April)

Q16. Compared with two years ago your investments last year have...*

	Increased	Remained unchanged	Decreased
Overall investments			
Machinery and equipment			
Land, buildings and infrastructure			
Intangibles (R&D, intellectual property, vocational training, etc.)			

Q17. Compared with last year your investment this year will...*

	Increase	Remain unchanged	Decrease
Overall investments			
Machinery and equipment			
Land, buildings and infrastructure			
Intangibles (R&D, intellectual property, vocational training, etc.)			

Annual questions on investments (October/November)

Q18. Compared with last year your investments this year have...*

- ☐ Increased
- ☐ Remained unchanged
- ☐ Decreased

Q19. Compared with this year your investments next year will...*

- ☐ Increase
- ☐ Remain unchanged
- ☐ Decrease

Q20. What is the objective of the investments carried out this year and planned for next year? (Choose the appropriate category or categories)

	For this year	For next year
Replacement of worn-out plant or equipment		
Extension of production capacity		
Investment designed to streamline production		
Other investment objectives (environment, safety, etc.)		

Q21. What main factors are stimulating your investment this year and next year?

	For this year	For next year
Demand		
Financial conditions		
Technical factors		
Other factors		