

Retail trade survey

Answers to all questions should be given by abstracting from seasonal variations. Questions marked with an asterisk* are mandatory.

Q1. How have your sales developed over the past 3 months? They have...*

- ☐ Increased
- ☐ Remained unchanged
- ☐ Decreased

Q2. Do you consider the volume of stock you currently hold to be...?*

- ☐ Too large (above normal)
- ☐ Adequate (normal for the season)
- ☐ Too small (below normal)

Q3. How do you expect your orders placed with suppliers to change over the next 3 months? They will...*

- ☐ Increase
- ☐ Remain unchanged
- ☐ Decrease

Q4. How do you expect your sales to change over the next 3 months? They will...*

- ☐ Increase
- ☐ Remain unchanged
- ☐ Decrease

Q4.1 How easy or difficult is it to predict the future development of your business at the moment?*

- ☐ Easy
- ☐ Moderately easy
- ☐ Moderately difficult
- ☐ Difficult

Q5. How do you expect your firm's total employment to change over the next 3 months? It will...*

- ☐ Increase
- ☐ Remain unchanged
- ☐ Decrease

Q6. How do you expect the prices you charge to change over the next 3 months? They will...*

- ☐ Increase
- ☐ Remain unchanged
- ☐ Decrease

Q7. What is your job title?*

Quarterly questions (January, April, July, October)

Q8. How do you assess the current willingness of commercial banks to grant loans to business enterprises?*

- ☐ Favorable
- ☐ Normal
- ☐ Restrictive

Q9. How do you assess the willingness of lenders other than commercial banks to grant loans to business enterprises?*

- ☐ Favorable
- ☐ Normal
- ☐ Restrictive